

## Course Structure - M.Sc. Agriculture

**Eligibility :** B.Sc Agriculture Degree from any Recognized University with a minimum of 55 percent marks.

The Post Graduate Diploma in Management PGDM program is spread over a period of two years, divided into six trimesters. Each trimester is of 12 weeks duration in which each subject is taught in classrooms for 30 sessions each of one hour duration. All the papers in the first, second and third trimesters are compulsory. The student shall choose their Major and Minor Specialization at the end of their 3rd Trimester and shall take up summer training in the field of their Major Specialization. All Papers of Major specialization shall be compulsory, where as the student can choose two papers for their minor specialization in the IV and V Trimester and one in the sixth trimester. Thesis/Project work shall be done in the VI semester in the field of super specialisation.

### Trimester I (8 Common)

SN	Code	Subject Name	VAC	Subject
1	PG101	Organisational Behaviour-I		Common
2	PG102	Managerial Accounting and Control - I-	TALLY	Common
3	PG103	Business Communication	BEC	Common
4	PG104	Managerial Economics (Microeconomics)		Common
5	PG105	Quantitative Techniques – I		Common
6	PG106	Operations Management –I		Common
7	PG107	CAB-SAP-ERP-I		Common
8	PG108	Elementary French ½ Credit		Common
9	PG208	Business News Analysis & Review ½ Credit		Common

### Trimester II (8 Common)

SN	Code	Subject Name	VAC	Subject
1	PG201	Organisational Behaviour-II		Common
2	PG202	Managerial Accounting and Control –II	TALLY	Common
3	PG203	Financial Management I		Common
4	PG204	Macroeconomics		Common
5	PG205	Quantitative Techniques – II		Common
6	PG206	Marketing Management – I		Common
7	PG207	CAB- SAP-ERP-II		Common
8	PG208	Business News Analysis & Review ½ Credit		Common
9	PG108	Elementary French ½ Credit		Common

### Trimester III (8 Common)

SN	Code	Subject Name	VAC	Subject
1	PG301	Management Information System	BIG DATA	Common
2	PG302	Research Methods		Common
3	PG303	Financial Management – II		Common
4	PG304	Human Resource Management		Common
5	PG305	Marketing Management– II		Common
6	PG306	Operations Management-II		Common
7	PG307	CAB-SAP-ERP-III		Common
8	PG308	Financial Institutions & Capital Market	NISM	Common

**Trimester IV (2 Common, 3 Major, 2 Minor) 7**

<b>SN</b>	<b>Code</b>	<b>Subject Name</b>	<b>VAC</b>	<b>Subject</b>
1	PG401	Business Environment (Indian & World Economy)		Common
2	PG402	Strategic Management		Common
3	PG-M-404	Consumer Behaviour		Minor
4	PG-M-405	Sales & Distribution Management		Minor
5	PG-M-406	Product & Brand Management		Major
6	PG-F-404	Securities & Portfolio Analysis		Minor
7	PG-F-405	International Finance		Major
8	PG-F-406	Corporate Tax & Planning		Minor
9	PG-H-404	Performance Management		Major
10	PG-H-405	Training & Development		Minor
11	PG-H-406	Human Resource Planning & Recruitment		Minor
12	PG-IB-404	Import Export Management		Minor
13	PG-IB-405	International Documentation System		Minor

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**Trimester V (2 Common 3 Major, 1 Minor, 1 SIPR) 7**

<b>SN</b>	<b>Code</b>	<b>Subject Name</b>	<b>VAC</b>	<b>Subject</b>
1	PG501	SIPR (Summer internship Project Report)		Common
2	PG502	Business Law		Common
3	PG503	SAP SCM/HCM/FICO		Common
4	PG-M-501	Advertising and Sales Promotion		Major
5	PG-M-502	Marketing Research		Major
6	PG-M-503	Marketing of Services		Minor
7	PG-F-501	Insurance & Risk Management		Minor
8	PG-F-502	Financial Derivatives	NISM - FD	Major
9	PG-F-503	Financial Services		Major
10	PG-H-501	Industrial Relations & Labor Laws		Major
11	PG-H-502	Social Security & labor Welfare		Minor
12	PG-H-503	International Human Resource Management		Major
13	PG-IB-501	International Logistics Management		Minor

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**Trimester VI (2 Common, 3 Major, 1 Minor, 1 CIS) 7**

<b>SN</b>	<b>Code</b>	<b>Subject Name</b>	<b>VAC</b>	<b>Subject</b>
1	PG 601	Total Quality Management & Six Sigma	Six Sigma Green Belt	Common
2	PG 602	Project Management & ED		Common
3	PG-M-601	Consumer Relationship Management		Major
4	PG-M-602	Retail Marketing		Major
5	PG-M-603	Social Media Marketing		Minor
6	PG-F-601	Investment & Merchant Banking		Major
7	PG-F-602	Mergers and Acquisitions		Major
8	PG-F-603	Micro Finance Management		Minor
9	PG-H-601	Compensation Management		Major
10	PG-H-602	Organizational Development and Change		Minor
11	PG-H-603	Corporate Leadership		Major
12	PG-IB-602	Cross Cultural Business Environment		Minor
13	PG-P-604	CIS (Course Of Independent Studies)		Common